# Aerospace: General Aviation Appetite Guide Canada | Specialty



## Offering



 Capacity: ability to offer up to \$850M limit of liability and \$100M agreed hull value on a 100% basis or quota share in a lead or following position  Various classes: drones, owner-flown aircraft, corporate and commercial aircraft

### **Industry Focus**



 Broad risk appetite inclusive of most classes of General Aviation — drones, gliders, ultralights, owner-flown aircraft, industrial aid, city/ county/province fleets, and commercial uses such as agricultural, instruction and rental, charter and air taxi, firefighting, offshore oil and gas, emergency medical services, search and rescue, news gathering, forestry, mining, powerline, and pipeline patrol

Industry	Preferred Risks	Non-Preferred Risks
Drones	Professional operators	Drone hobbyists/ recreational uses
Light Aviation	Pleasure and business uses	<ul><li>Racing/aerobatic competition</li><li>Parachuting</li></ul>
Industrial Aid	Established flight department with SMS program in place	Non-dedicated/unknown contract pilots
Municipal	City/county/provincial fleets with dedicated flight department	Single aircraft with dual role pilots
Commercial	Homogeneous fleet	





# AIG Market Differentiators



#### **Client Risk Solutions**

• With the availability of industry experts, including risk engineers and consultants, data scientists, catastrophe modellers and crisis response specialists, we partner with our clients to work to reduce their total cost of risk

#### Multinational

• Committed to delivering world-class multinational expertise, solutions and service to clients in a globally consistent and seamless fashion through one of the largest global networks in the industry, spanning 215+ countries and jurisdictions

#### **Claims**

• Dedicated team of aviation adjusters and lawyers located throughout the world to respond whenever and wherever needed, with the flexibility to partner with our clients to tailor a claims handling protocol to fit their needs

#### Contact:



American International Group, Inc. (AIG) is a leading global insurance organization. AIG member companies provide a wide range of property casualty insurance, life insurance, retirement solutions, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance www.twitter.com/AIGinsurance | LinkedIn: www.linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference herein.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. AIG Insurance Company of Canada is the licensed underwriter of AIG commercial and personal insurance products in Canada. Coverage may not be available in all provinces and territories and is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. The AIG logo and AIG are trademarks of American International Group, Inc., used under license by AIG Insurance Company of Canada. Additional information about AIG Canada can be found at www.aig.ca.