

# AIG Canada Environmental Liability



**Cut through the crowded insurance marketplace and get what you need with this guide to Why AIG:**

- Connecting you with world-class Environmental Liability leadership
- Highlighting AIG Environmental Liability's key areas of differentiated value
- Providing examples of AIG Environmental Liability's advantages working for brokers and clients
- Showcasing why AIG has an industry-leading Environmental Liability position in the marketplace



## The AIG Advantage

### Product Creativity, Flexibility & Expertise

- Enables creative program designs, such as Trade Contractors Pollution and Professional Liability (TCP2) and EAGLE
- Helps clients meet contractual requirements through program flexibility including multi-year Contractors Pollution Liability project policies and cross-border solutions
- Provides proven understanding of clients' environmental-specific risk management needs, supported by creative underwriting teams

#### WHY IS THIS IMPORTANT?

Subject matter expertise enables creative, flexible coverage solutions.

### Dedicated Risk Consulting & Claims

- Supports clients and underwriters with risk management program evaluations by engineers with experience in insurance and environmental consulting
- Assists with 24/7 emergency response, crisis management, and cost control via PIER (Pollution Incident and Environmental Response)<sup>®</sup>
- Assigns in-house, industry-focused claims professionals to provide dedicated, expert guidance and prompt resolutions

#### WHY IS THIS IMPORTANT?

In-house expertise provides insights on managing risk and emergency assistance when our clients need us most.

### Global Reach

- Provides flexible, tailored solutions for businesses of all sizes with exposures across the border and around the world, including site pollution coverage in the U.S. through EAGLE
- Enables clients to meet local compliance requirements including limits and requisite certificates of insurance
- Delivers swift, efficient service consistently through one of the largest global networks in the industry, spanning 215+ countries and jurisdictions

#### WHY IS THIS IMPORTANT?

Provides clients with global coverage and risk engineering.

**Proven  
experience  
and expertise**

**24/7  
emergency  
assistance**

**215+  
countries  
and jurisdictions**

## Why AIG

### Creative Solutions

**ISSUE:** A plastic component manufacturer and distributor became aware that its general casualty program specifically excluded pollution losses, an area in which the company had exposures.

**SOLUTION:** AIG drew on its environmental expertise to present the client with a detailed analysis of its exposures and a tailored EAGLE coverage program to fit its unique needs.

**BENEFIT:** The client has peace of mind knowing it has the appropriate coverages for their unique needs, supported by insights to reduce risk.

#### WHY IS THIS IMPORTANT?

Enhanced client confidence as a result of customized solutions.

### Claims Responsiveness

**ISSUE:** A client had a fire at a paint facility. While extinguishing the fire, water run-off endangered the surrounding area.

**SOLUTION:** The client called first responders and AIG's PIER Hotline, allowing them to work with local resources to ensure contamination did not spread. The site was quickly remediated, preventing potential contamination of a local waterway.

**BENEFIT:** The rapid response, prevention, and mitigation measures helped reduce the claim's overall cost. And the client's risk protocol – including PIER – protected the waterway and the client's reputation as socially responsible.

#### WHY IS THIS IMPORTANT?

Helps clients respond to emergencies and preserve community standing.

### Global Reach

**ISSUE:** While expanding across the border, a Canadian client needed a U.S. policy and certificate of insurance for environmental liability.

**SOLUTION:** AIG's Canadian office was able to secure cross-border coverage to meet the client's in-country requirements, including the requisite certificate.

**BENEFIT:** The client was able to keep its business running without interruption and/or fines.

#### WHY IS THIS IMPORTANT?

Swift attention to global compliance avoids business interruption.

## What is AIG Environmental Liability?

**Contractors Pollution Liability (CPL)** coverage for third-party bodily injury, property damage, or environmental damage claims resulting from pollution conditions caused by covered operations; limits available up to \$75M for annual and project placements.

**Trade Contractors Pollution & Professional Liability (TCP2)** combines CPL and E&O liability coverage for construction, service, trade, and artisan contractors.

**Environmental and General Liability Exposures (EAGLE) Program®** combines standard GL coverage with pollution-specific coverage for exposures arising from on-site premises, products, or off-site premises operations.

- **Commercial auto and excess** policies available.
- **Cyber** liability available by endorsement.

**TankGuard® Storage Tank Liability** coverage for corrective action, clean-up, and third-party bodily injury and property damage claims resulting from pollution conditions from scheduled storage tank systems.

Learn more: [www.aig.ca/environmental](http://www.aig.ca/environmental)

The scenarios described herein are offered only as examples. Coverage depends on the actual facts of each case and the terms, conditions and exclusions of each individual policy. Anyone interested in the above product(s) should request a copy of the standard form of policy for a description of the scope and limitations of coverage.

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