AIG Foreign Casualty



Cut through the crowded insurance marketplace and get what you need with this guide to Why AIG

- Connecting you with world-class Foreign Casualty leadership
- Highlighting AIG Foreign Casualty's key areas of differentiated value
- Providing examples of AIG Foreign Casualty's advantages working for brokers and clients
- Showcasing why we have an industry-leading industry leading Foreign Casualty position in the marketplace



The AIGAdvantage

Experience-Driven, Bespoke Service

- Provides technical expertise and a service platform to address clients' exposures anywhere in the world
- Combines a broad underwriting appetite with program design flexibility and execution through local resources
- Seamless integration with AIG's domestic and foreign casualty platforms, including local policy and compliance coordination via AIG Passport
- Offers dedicated account teams with deep international experience to deliver consistency and efficiency

WHY IS THIS IMPORTANT?

Deep technical expertise informs flexible, customized solutions with consistency.

Global Network

- Provides expertise, solutions, and seamless service through one of the largest global networks in the industry
- Ensures access to local trusted resources to help navigate nuances in 215+ countries and jurisdictions and 40+ languages
- Coordinates local network country partners to efficiently address legal and regulatory requirements and language barriers
- Provides 24/7 global medical, travel, and security assistance via phone to support clients and employees wherever they travel*

WHY IS THIS IMPORTANT?

Global reach and service platform enables a more seamless and efficient program.

On-Demand Technology & Data

- Optimizes global policy program management with real-time account data and analytics available 24/7 via the myAIG Client Portal
- Provides access to multinational program claims information via our online, on-demand, customized claims analysis and reporting platform, IntelliRisk®
- Delivers comprehensive, global capabilities with ease and accuracy

WHY IS THIS IMPORTANT?

Industry-leading technology enables clients to access real-time data to manage claims and risks.

215+ countries and jurisdictions

> 40+ languages

24/7 global assistance

AIG Foreign Casualty



Why AIG

Experience and Service

ISSUE: A government contractor required additional services that addressed potential travel into highrisk territories, education of DBA/FVC/A&H coverage interactions and concept of Duty of Care, and high hazard travel risk management.

SOLUTION: AlG's service team leveraged compliance knowledge and expertise on the legal restrictions and challenges of potentially operating in the territories. AlG was able to provide a holistic, compliant approach and establish a long-term solution to write all lines of business.

BENEFIT: The client was able to bind a more costeffective and robust foreign package program with a better understanding of the risks when travelling to high-risk territories and had access to additional risk management tools to reduce the likelihood of employee injuries.

WHY IS THIS IMPORTANT?

Knowledge and experience driving the right solution.

Global Network

ISSUE: A plastic manufacturer was involved in a defective product suit in South America, which was complicated by multiple overseas jurisdictions, challenges posed by the global pandemic, and coordination of various stakeholder interests.

SOLUTION: AIG facilitated the active collaboration between the Canadian-based claims team, overseas incountry claims teams, the U.S. client, and the overseas client, providing the ability to expedite the resolution process.

BENEFIT: The insured had access to strong overseas in-country claims resources with expertise in the relevant local jurisdictions, and a strong centralized team allowed for consistent and efficient communication to all stakeholders

WHY IS THIS IMPORTANT?

Multinational collaboration with local expertise on the ground where you need it most.

Data on Demand

ISSUE: An international retailer with a complex multinational program had servicing issues with its incumbent carrier. Local policy issuance delays had become a challenging operational problem.

SOLUTION: AIG's superior multinational servicing capabilities, robust network of owned offices and toptier partners, and technological capabilities increased collaboration and transparency. The myAIG Client Portal tool was implemented at binding – with access for the broker and client – to ensure monitoring of local policy issuance.

BENEFIT: The client, broker, and underwriter had real-time visibility into potential issues allowing for timely local policy issuance. Transparency into this complex multinational program created a stronger relationship built around trust.

WHY IS THIS IMPORTANT?

Combining technology and human expertise enables efficient delivery of services.

What is AIG Foreign Casualty?

Our industry experts, supported by AIG's vast global capabilities, structure programs that effectively and efficiently manage risk by providing solutions designed to address:

- Customized, locally compliant casualty or package coverage for Canada based organizations with foreign casualty exposures
- Beyond-the-policy solutions with comprehensive client support from pre-bind to program implementation to post-bind
- 24/7 global medical, travel, and security assistance

Learn more: www.aig.ca/foreign-casualty

(*) AIG Travel cannot provide assistance into any country that is the subject of economic and/or diplomatic sanctions, prohibitions or restrictions.

The scenarios described herein are offered only as examples. Coverage depends on the actual facts of each case and the terms, conditions and exclusions of each individual policy. Anyone interested in the above product(s) should request a copy of the standard form of policy for a description of the scope and limitations of coverage.

American International Group, Inc. (AIG) is a leading global insurance organization. AIG member companies provide a wide range of property casualty insurance, life insurance, retirement solutions, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance www.twitter.com/ AIGinsurance | LinkedIn: www.linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference herein.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc.
AIG Insurance Company of Canada is the licensed underwriter of AIG commercial and personal insurance products in Canada. Coverage may not be
available in all provinces and territories and is subject to actual policy language. Non-insurance products and services may be provided by independent
third parties. The AIG logo and AIG are trademarks of American International Group, Inc., used under license by AIG Insurance Company of Canada.
Additional information about AIG Canada can be found at www.aig.ca.

© 2022 American International Group, Inc. All rights reserved.