

Wherever your business takes you, AIG will be your partner in navigating the complexities of global insurance. Get what you need with this guide to Why AIG:

- Connecting you with world-class Multinational leadership and expertise
- Highlighting AIG Multinational’s key areas of differentiated value
- Providing examples of AIG Multinational’s advantages for clients
- Showcasing why we have an industry-leading position in the multinational insurance marketplace

## North America Leadership



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## The AIG Advantage

### Integrated “One AIG” Team

- Dedicates 500+ experienced Multinational service professionals including underwriting, legal, operations, and claims experts within one global team
- Provides local coverage in over 215 territories, keeping clients protected across borders
- Supports clients’ global risk strategies with an award-winning captive fronting team with direct underwriting authority

#### WHY IS THIS IMPORTANT?

AIG’s dedicated Multinational team promotes collaboration across functions and geographies to ensure clients’ ease of doing business around the world.

### Robust Expertise & Service

- Deploys a comprehensive set of Multinational products with capabilities ranging from traditional risks to highly specialized offerings, across most major lines of business
- Assigns Multinational service experts to each client, enabling consistent end-to-end execution, from timely policy issuance to efficient premium and claims payments
- Empowers 5,500+ claims professionals worldwide to provide quick local response and central coordination

#### WHY IS THIS IMPORTANT?

AIG’s Multinational team of experts provides a seamless, globally consistent client experience.

### Leading Tools & Technology

- Creates a customized client brief aligning all stakeholders’ timelines and accountabilities, along with program structuring rationale, compliance considerations, territorial analysis and key documentation requirements
- Dedicates legal and business intelligence specialists with expertise on regulatory, capital and tax considerations, market developments, and risk trends
- Offers leading digital platforms with real-time data including claims analysis, premium settlement, risk management and policy details

#### WHY IS THIS IMPORTANT?

Combines people, process and technology enabling clients to make well-informed global insurance decisions.

**215+ countries and territories serviced**

**500+ dedicated Multinational service professionals**

**50+ global fronting and captive services experts**

## Why AIG

### Integrated "One AIG" Team

**ISSUE:** A global pharmaceutical client responsible for testing new medicines and vaccines used in the fight against COVID-19, required a fronted global program in approximately 100 countries. The timely issuance of cover was critical to the ongoing clinical trials.

**SOLUTION:** AIG Multinational quickly assembled a global team of experts to meet the aggressive timeline required, working in close coordination with the client and broker.

**BENEFIT:** In addition to the value of quickly receiving leading securities counsel, the client was able to renew their AIG D&O policy at the 11th hour.

#### WHY IS THIS IMPORTANT?

AIG's dedicated Multinational team can seamlessly support critical client solutions anywhere across the globe.

### Robust Expertise & Service

**ISSUE:** After a period of heavy rain and flooding in Indonesia, a global hospitality client's hotel was closed after being inundated with mud, sand and silt.

**SOLUTION:** As a result of pre-loss claims planning and risk prevention services, AIG claims and risk engineering experts were quickly on the scene to arrange for the rapid deployment of a professional restoration company.

**BENEFIT:** The hotel was completely cleaned, sanitized, and reopened before any other in the area, allowing our client to minimize downtime and capitalize on the increased business following this catastrophic event.

#### WHY IS THIS IMPORTANT?

No matter where a loss occurs, AIG's proactive and personalized global claims support helps get clients back on their feet and resolve their claims as quickly as possible.

### Leading Tools & Technology

**ISSUE:** A global recycling company was seeking an alternative risk solution that would not only allow it to overcome capacity challenges, but also to provide legally-required evidence of coverage in all 17 territories of operation.

**SOLUTION:** A customized fronting placement in line with each jurisdiction's regulatory requirements and local market practices across all of the client's global locations.

**BENEFIT:** The client can evidence full coverage in a globally compliant structure that supports and benefits its business model, and provides confidence that all of its exposures are covered under the global program.

#### WHY IS THIS IMPORTANT?

AIG Multinational's intelligence tools, backed by dedicated fronting experts, support clients' global insurance and business needs while ensuring local compliance.

## What is AIG Multinational?

AIG Multinational provides seamless and consistent global insurance program servicing and strategic advice to clients, delivering:

- Optimal global program design, product breadth and capacity to meet our clients' risk challenges
- Expert knowledge for accurate, timely and compliant policy issuance
- Risk management strategies and captive fronting solutions; and
- Valuable real-time insights and local knowledge.

Partnering with clients to navigate a complex world, backed by the industry's most connected global network of experts. Expertise that knows no borders.

Learn more: [www.aig.ca/multinational](http://www.aig.ca/multinational)

The scenarios described herein are offered only as examples. Coverage depends on the actual facts of each case and the terms, conditions and exclusions of each individual policy. Anyone interested in the above product(s) should request a copy of the standard form of policy for a description of the scope and limitations of coverage.

American International Group, Inc. (AIG) is a leading global insurance organization. AIG member companies provide a wide range of property casualty insurance, life insurance, retirement solutions and other financial services to customers in approximately 70 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

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