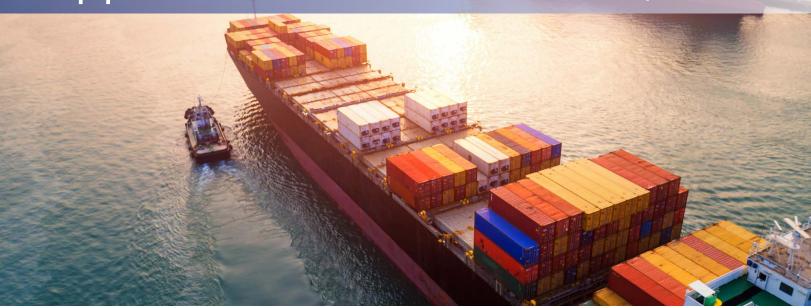
# Ocean Cargo Appetite Guide

# Canada | Specialty



## Offering



- · Capacity:
  - Transit = \$50M
  - \$100M on a project cargo basis
  - Storage/Warehouse: \$50M (NatCat = \$10M per occurrence and in the annual aggregate)
- Minimum deductible: flexible to meet the exposure of each individual risk
- Specialties include multinational controlled master programs, stock throughput and logistics package policies (Freight Pak)

### **Industry Focus**



- Broad, flexible risk appetite to underwrite all industries
- Targeting growth with manufacturers, importers, exporters, distributors, high-tech, and logistics companies

Industry	Preferred Risks	Non-Preferred Risks
Manufacturers/ Distributors/ Importers and Exporters	Broad appetite to cover a wide range of products, including but not limited to automobile parts, pharmaceuticals (not temperature controlled), equipment, general merchandise, apparel and chemicals	<ul> <li>Automobiles         requiring vehicle         compound         coverage</li> <li>Livestock</li> </ul>
Logistics	3PLs, 4PLs requiring comprehensive coverages, including cargo legal liability, shippers interest and warehousing	
High Tech	Companies that have a risk mitigation culture and value the insights and resources AIG provides in this class	





# AIG Market Differentiators



### **Client Risk Solutions**

 Global team of loss control consultants averaging 25 years of experience in the maritime industry to help identify and quantify a client's unique exposures and help them to minimize their risk

#### Multinational

Committed to delivering world-class multinational expertise, solutions and service to clients
in a globally consistent and seamless fashion through one of the largest global networks in the
industry, spanning 215+ countries and jurisdictions

#### **Claims**

- · Dedicated global marine claims team
- Expedited claims service for claims less than \$10,000; unique general average and salvage servicing

### Contact:



American International Group, Inc. (AIG) is a leading global insurance organization. AIG member companies provide a wide range of property casualty insurance, life insurance, retirement solutions and other financial services to customers in approximately 70 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance www.twitter.com/AIGinsurance | LinkedIn: www. linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference herein.

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