



# Mitigating M&A risk with Representations and Warranties Insurance from AIG

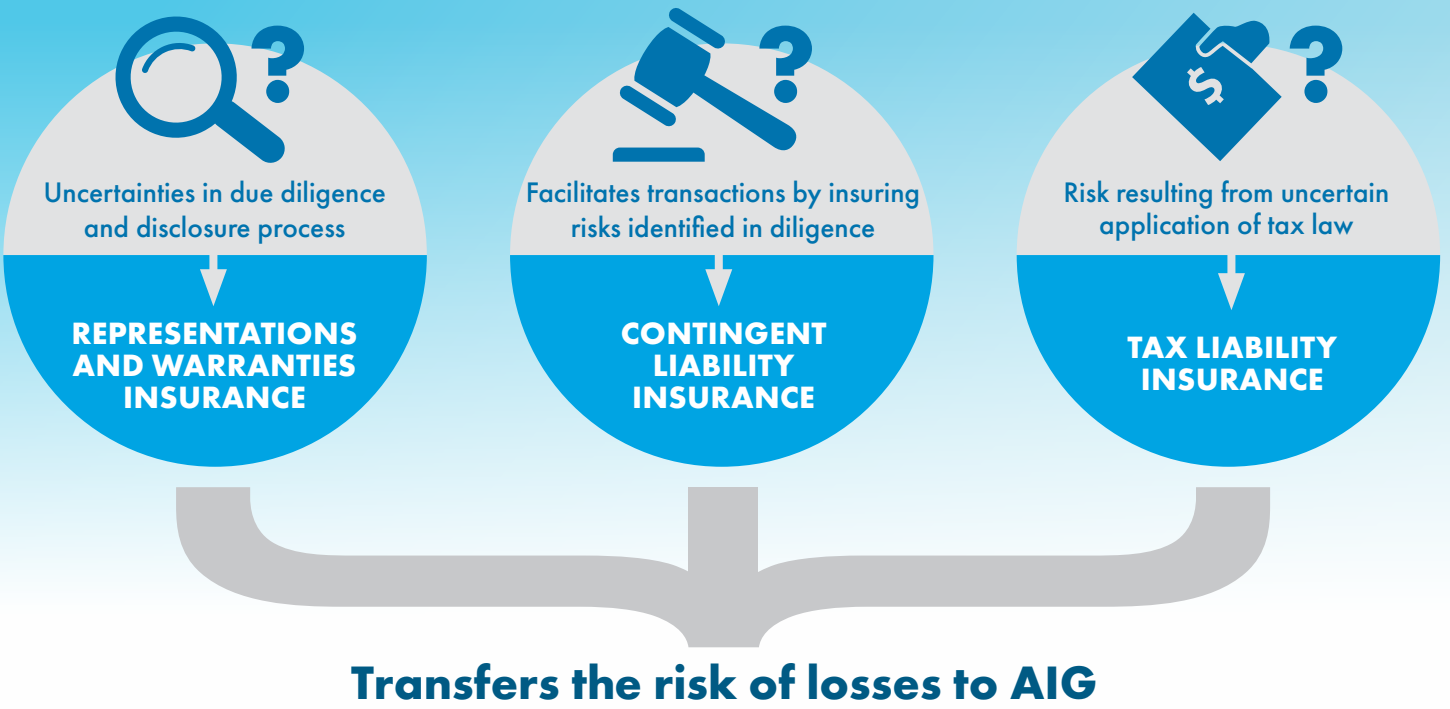
## Underpinning Mergers and Acquisitions

M&A insurance is playing an increasing role in M&A transactions by allowing cleaner and strategically enhanced exits and securing better deal terms. Three key benefits of M&A insurance include:

- 1 Reducing Risks**  
Mitigates unforeseen liabilities and warranty liability
- 2 Facilitating Deals**  
Overcomes deal breaker issues and supports beneficial deal terms
- 3 Enhancing Deals**  
Provides the buyer with meaningful warranty protection without increasing the seller's liability

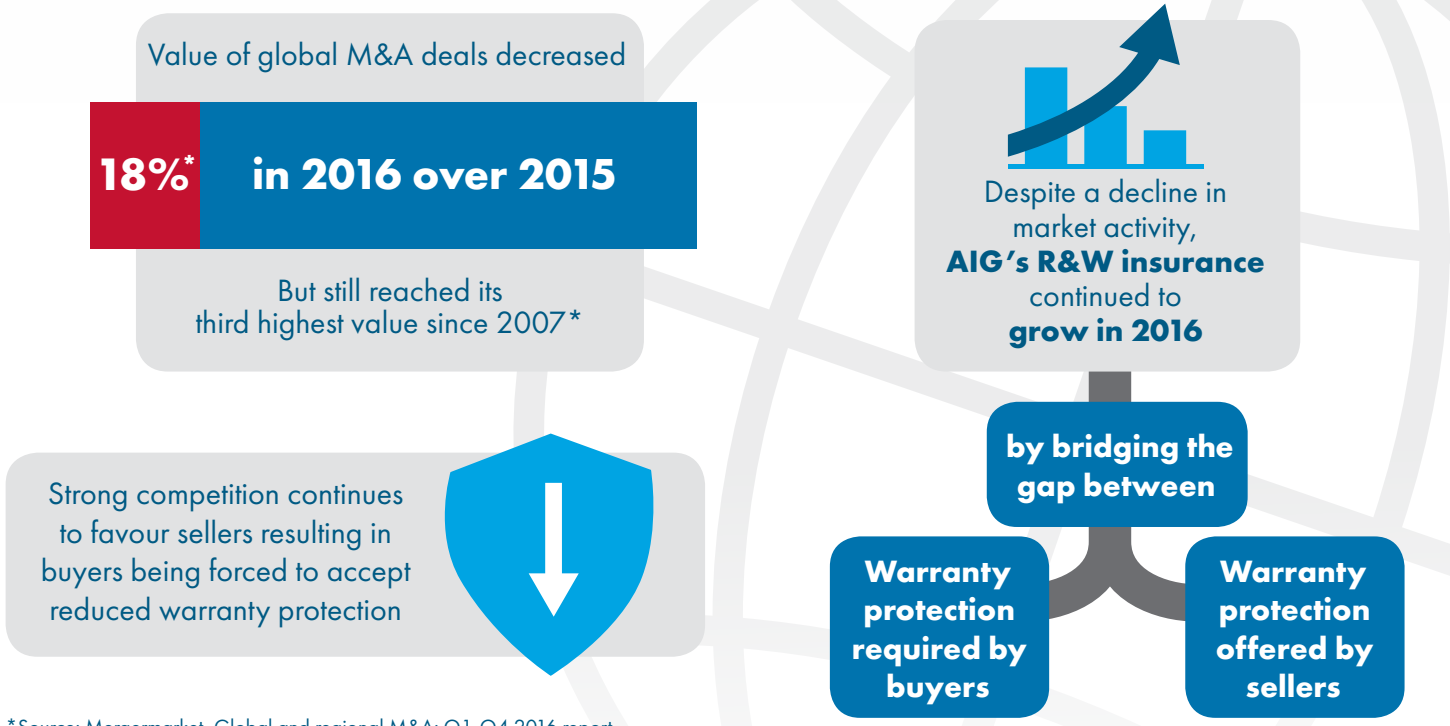
## Maximizing Protection. Minimizing Liabilities.

M&A insurance can reduce the uncertainties in transactions for buyers and sellers.



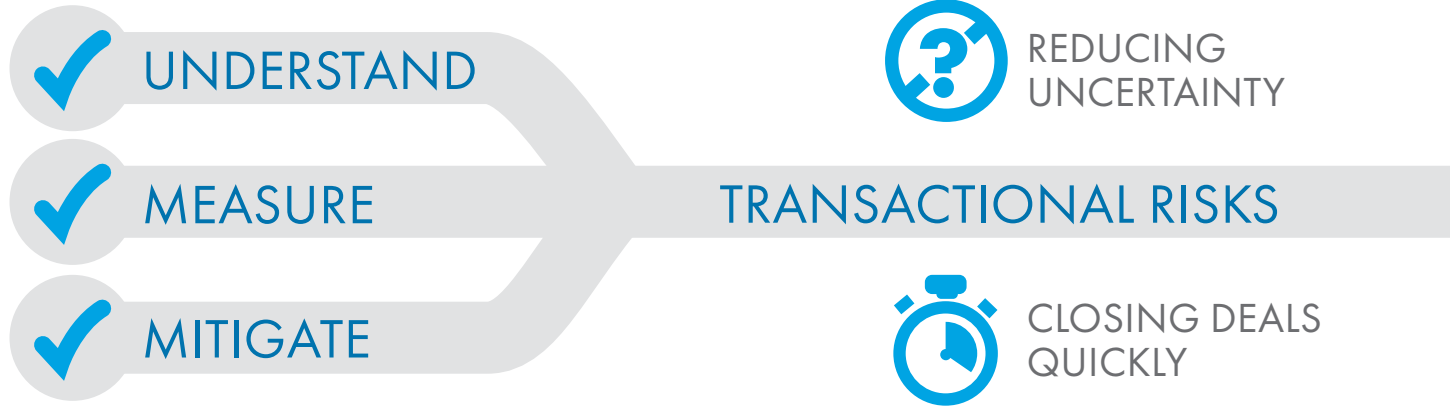
## Global Trend

Representations and Warranties (R&W) Insurance is becoming a mainstream M&A product.



## Buy or Sell Side

M&A insurance can help to:



Leading law firms and investment banks are increasingly advising parties to purchase R&W insurance when structuring their deals.

With 15 years of market experience and more than 50 specialist M&A underwriters, AIG can help you and your clients strategically manage the risks in an M&A transaction.

To learn more, interested brokers can visit [www.aig.ca/MandA](http://www.aig.ca/MandA)

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